

If You Are a Current  
Oracle Hyperion Customer:  
**Are Your Hyperion Applications  
Hindering Your Potential?**





# Introduction

Thousands of organizations around the world are relying on multiple Oracle Hyperion applications such as HFM, Hyperion Planning, Hyperion Financial Data Quality Management, Hyperion Strategic Finance, Hyperion Profitability and Cost Management, Oracle Essbase and others to support their critical finance processes.

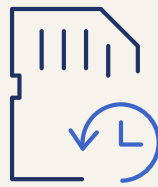
While these were great products for many years, they were not designed to help Finance teams lead at speed. The fragmented nature of these products has created extra work and costs, including the following:



**Multiple Points of Maintenance**



**Multiple Points of Data Integration**



**Time Spent Syncing and Reconciling Data Across Applications**



**High Costs of Ownership and Upgrades**

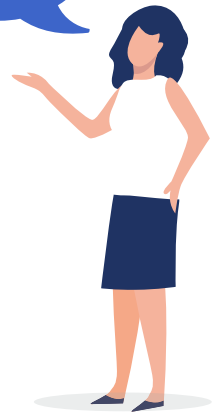
Over the past few years there has been limited innovation and declining support for these legacy products. And now, with the end of support looming for older versions of these products — customers are at an inflection point. Which path will you choose?

# The Inflection Point

## Which Path Will You Choose?



Here Are Your Choices



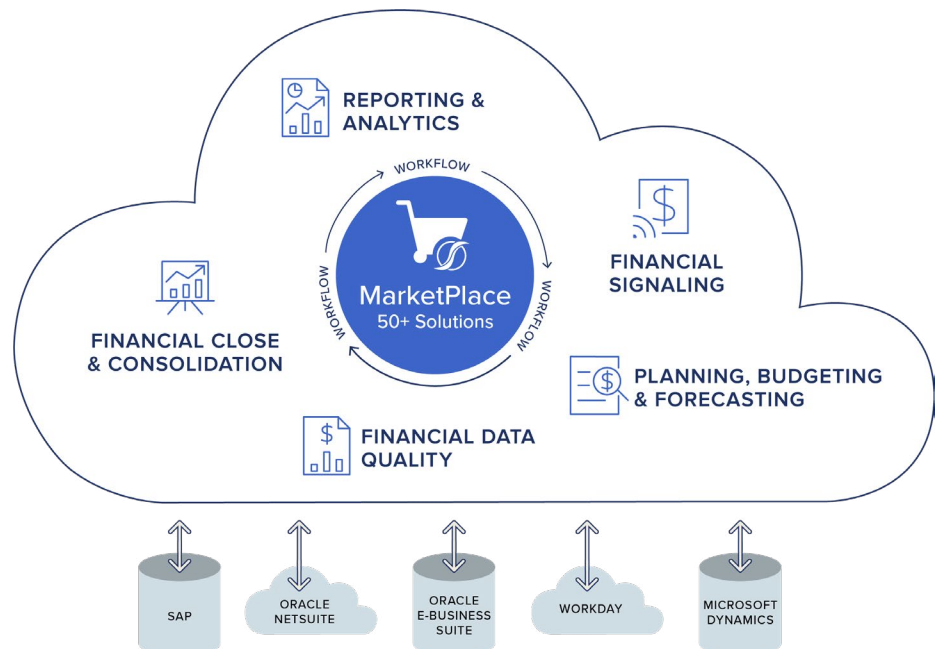
- ✗ Upgrade to Oracle Hyperion V.11.2**
  - ✓ Support through 2031
  - ✗ No innovation
  - ✗ Some modules deprecated

- ✗ Convert to Oracle EPM Cloud**
  - ✓ Easier deployment and upgrades
  - ✗ Still a fragmented suite with higher cost of ownership
  - ✗ Multiple points of integration / maintenance
  - ✗ Missing functionality vs. on-premise applications

- ✓ Convert to Another Solution – Like OneStream**
  - ✓ Over 300 Hyperion customers converted
  - ✓ Unified platform that's easier to use/maintain
  - ✓ Innovative, advanced capabilities
  - ✓ Easier path to the cloud

# Lead @ Speed with OneStream

OneStream Software provides a market-leading intelligent finance platform that reduces the complexity of financial operations. OneStream **unleashes** the power of finance by unifying corporate performance management (CPM) processes such as planning, financial close & consolidation, reporting and analytics through a single, extensible solution. We **empower** the enterprise with financial and operational insights to support faster and more informed decision-making — all in a platform designed to continually **evolve** and scale with your organization. Conquer business complexity and lead at speed with OneStream!



# OneStream's Unique Advantages



## MarketPlace

The OneStream MarketPlace reduces the time-to-value equation. With more than 50 pre-built business solutions such as Account Reconciliations, People Planning and Guided Reporting, you can rapidly address additional requirements without adding IT complexity.



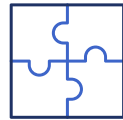
## World-Class Support

Your success relies on getting quick, clear and accurate support. Our dedicated support team is available 24/7 to provide rapid and accurate resolutions allowing you to lead at speed. At OneStream, we are dedicated to your success.



## High Scalability and Performance

Achieve the security, availability, scalability and performance you need with a modern, extensible cloud platform.



## Unified, Intelligent Finance Platform

OneStream's Intelligent Finance Platform eliminates the risk and complexity of data integration, validation and reconciliation between multiple products, applications or modules. Make non-integrated CPM suites a thing of the past.



## Function-Forward Capabilities

When upgrading to a new product, no one wants to go backwards in functionality you want to move forward – whether it's in a new car, mobile phone or cloud-based CPM software. OneStream provides more advanced functionality than legacy CPM applications with function-forward capabilities across financial close and consolidation, planning and forecasting, financial data quality, reporting and analytics.



## Extensible Dimensionality®

OneStream delivers corporate standards while also satisfying business unit and business process detail requirements – all in a single, unified application.



## Data Blending

Combine financial data with large volumes of operational data to identify key trends and financial signals that support proactive decision-making on a daily or weekly basis.

# Our Mission: Delivering 100% Customer Success

More than 600 mid-sized to large enterprises around the world and across industries are using OneStream for planning, financial close & consolidation, reporting, analytics and more. In fact, 70% of our customers replaced multiple legacy applications such as Oracle Hyperion, SAP BPC and IBM Cognos. These organizations have achieved many benefits, including the following:



## Unleash the Power of Finance with a Truly Unified Platform

- ✓ Replace multiple legacy systems or cloud point solutions with a unified application
- ✓ Reduce the time, effort and cost of maintaining legacy applications
- ✓ Reduce manual steps and accelerate reporting and planning
- ✓ Support corporate and LOB needs
- ✓ Gain flexibility and agility in IT
- ✓ Shifts Finance staff time from admin to value-added analysis

## Evolve to Support Growth and New Business Requirements

- ✓ Accelerate delivery of new applications and business insights
- ✓ Improve finance productivity, spend more time on value-added analysis
- ✓ Deploy new solutions rapidly, and at low costs
- ✓ Support future growth and increased business complexity without new software

## Empower the Enterprise with Financial and Operational Insights

- ✓ Streamline financial close, consolidation and reporting
- ✓ Integrate financial and operational data across the enterprise
- ✓ Deliver timely and accurate results monthly, weekly, daily and take action
- ✓ Gain agility in planning, budgeting and forecasting
- ✓ Align finance and operations, front-office and back-office
- ✓ Accelerate insights, decision-making and predict with confidence

# Are You Ready to Take the OneStream Challenge?



Still not convinced? Connect with a OneStream trusted Partner for a OneStream Conversion Assessment. Our experts will set up a short phone interview to learn about your requirements, find out what Hyperion applications you are currently using and do a comparison to what life would look like with OneStream.

## About OneStream Software

OneStream Software provides a market-leading intelligent finance platform that reduces the complexity of financial operations. OneStream unleashes the power of finance by unifying corporate performance management (CPM) processes such as planning, financial close & consolidation, reporting and analytics through a single, extensible solution. We empower the enterprise with financial and operational insights to support faster and more informed decision-making. All in a cloud platform designed to continually evolve and scale with your organization.

OneStream's Intelligent Finance platform can easily be extended with over 50 solutions from the OneStream MarketPlace. These downloadable solutions are fully battle-tested and optimized for the OneStream platform. They allow customers to easily extend the value of their investment to meet the changing needs of finance and operations. MarketPlace solutions in use by customers include Account Reconciliations, Lease Accounting, Tax Provision, Predictive Analytics, People Planning, Capital Planning, Cash Planning, Sales Planning and many others.



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